

Archery Northwest Co-op Membership Application

Thank You for Your Interest

We appreciate your interest in becoming a member of the Archery Northwest Co-op. As a cooperative, we strive to support each member in strengthening their operations, achieving collective goals, and fostering the sport of archery. Due to limited membership availability, applications will be reviewed with care to ensure alignment with our mission and standards.

Member Information

Business Name: _____

Owner's Name: _____

Physical Address: _____

Mailing Address (if different): _____

Phone Number: _____

Email Address: _____

Years in Operation: _____

Business Type (LLC, S-Corp, etc.): _____

Membership Requirements

Business Location:

- The primary operations of members must be based in a brick-and-mortar location, though they may include a mobile element.
- Home-based businesses will be considered on a case-by-case basis but must demonstrate a goal and plan to establish a brick-and-mortar location within two years.
- Applications will be thoroughly vetted by the board to ensure alignment with co-op standards and operations.

Manufacturer Standards:

- If a member shop is not a dealer for a manufacturer, the manufacturer has the final say on whether a product can be transferred to that shop.
- Members must comply with manufacturers' standards to maintain dealership eligibility.

- The co-op reserves the right to inquire with manufacturers to confirm members' ability to carry their products.
- If applicants are not currently in good standing with manufacturers, the co-op will not permit those products to be transferred or shared from other co-op members.

Specialty Services:

- Members must offer specialty services typical of archery pro shops.

Confidential Business Information Agreement

To ensure effective purchasing strategies and streamline co-op negotiations with manufacturers, members agree to limited data sharing within the co-op's leadership team.

- **Data Access Scope:** Members authorize Archery Northwest Co-op's President, Vice President, Secretary, and Treasurer to access aggregated purchasing trends, product volume, and sales performance indicators for negotiation purposes only.
- **Limited Financial Disclosure:** No individual financial or customer data will be publicly shared, and all information will be used solely to enhance purchasing power and secure better pricing for co-op members.
- **Confidentiality Protection:** Any data provided will be held in strict confidence and used exclusively for the cooperative's strategic purchasing and operational efficiency.
- **Opt-In Agreement:** By signing this application, you acknowledge that this data access facilitates improved collective pricing and manufacturer relations without compromising individual business confidentiality.

Code of Conduct

All members are required to:

- Conduct business ethically and professionally.
- Actively participate in co-op meetings, events, and initiatives.
- Ensure transparency and timely communication within the co-op network.
- Support fellow members by promoting co-op values and collaboration.
- Uphold Archery Northwest's reputation through high standards of customer service and integrity.

Violations of the code of conduct may result in probation, suspension, or revocation of membership.

Lien and Offset Clause

By signing this application, you agree that:

- The co-op retains the right to place a lien against your business's co-op account for unpaid obligations or shared expenses related to co-op activities.
- The co-op reserves the right to offset payments owed by the member against any payouts or benefits distributed by the co-op.
- All financial obligations must be met within the specified timeframe to maintain good standing within the co-op.

Membership in the co-op is free, with no dues required. The co-op generates revenue through the sale of loyalty memberships (Core and Elite), which are sold by co-op member shops to their customers. When a member shop sells a loyalty membership, the funds are initially deposited into the shop's account. The co-op treasurer (Epro) conducts daily audits of these sales and processes the co-op's portion of the revenue via credit card transactions at the end of each day. The total revenue generated by these sales directly impacts the year-end dividend received by co-op members. This dividend may also be applied toward any outstanding obligations owed by the member to the co-op.

Applicant Acknowledgment

I, the undersigned, acknowledge that I have read and understand the Archery Northwest Co-op Membership Application, requirements, and terms. I agree to abide by all rules, regulations, and standards set forth by the co-op.

Applicant Name (Printed): _____

Applicant Signature: _____ Date: _____

For Co-op Use Only

Application Received On: _____

Reviewed By: _____

Membership Approved On: _____

Notes: _____

Thank you for applying to Archery Northwest Co-op. We look forward to reviewing your application and welcoming you to our community of dedicated archery professionals!